

## **ReedSmith**

### **Erin A. Janssen, Esq.**

Erin joined the Washington, D.C. office in 2011 as an associate in the Life Sciences Health Industry Group, bringing with her considerable experience working with health care clients. Erin has advised a wide variety of clients (providers, payors, hospital systems DMEPOS suppliers and professional associations) with regulatory compliance, reimbursement, and transactional issues related to the Medicare, Medicare Advantage, and Medicaid programs. She provides clients with fraud and abuse analysis and counseling under the federal anti-kickback statute and Stark Law.

Erin's practice also encompasses health care transactional services, such as review and preparation of healthcare related contracts and agreements and due diligence review and analysis in health care acquisitions and mergers. She also advises her clients with respect to Medicare Advantage contracting and marketing; administrative PRRB appeal litigation; survey and certification process analysis; non-profit startup and governance; and tax exempt bond financing and other financing methods.

Erin also contributes timely updates regarding recent FDA developments to Reed Smith's 'Washington Watch' blog, and has provided review and analysis of various issues under FDA regulations and agency guidance to device and pharmaceutical clients involving good manufacturing practices (GMP), labeling, and medical device reporting (MDR).

In addition, part of Erin's practice is advising physicians and biotech clients on conflicts-of-interest disclosures and best practices; conducting targeted legal research and analysis of health care-related laws, regulations, policies and agency guidance; and conducting high-volume document review and analysis in conjunction with government investigations. She also has experience assisting non-profit clients (both within and outside of the healthcare space) with initial incorporation matters, application for tax-exempt status and matters relating to tax-exempt financing.

Prior to her career as a health care attorney, Erin's practice focused on capital markets and commercial mortgage backed securities finance.